

THE AWARDS

The 2021 Awards Committee

Constantino T. "Gus" Milano | Hartz Mountain Industries, NAIOP NJ President

Lt. Gov. Kim Guadagno | Connell Foley, Gala Co-Chair

Peter J. Cocozziello, Jr. | Advance Realty Investors, Gala Co-Chair

Rob Kossar | JLL, Gala Co-Chair

Gene Preston | NAIOP NJ Immediate Past President

The Award Criteria

Nominations were solicited from NAIOP New Jersey's members for each of the following awards. The Awards Committee made its selections using the criteria cited below.

Charles Klatskin Lifetime Achievement Award

Presented in memory of an industry titan, NAIOP NJ's highest honor recognizes an individual who has a distinguished and longstanding record of exemplary service to the industry and community, as well as significant personal accomplishments.

Impact Award

Recognizes firms and/or individuals that have had a significant impact on New Jersey's commercial and industrial real estate development industry. This award is intended for distinguished industry trendsetters. Criteria include service to the industry and community, professionalism and integrity, and overall impact on the commercial and industrial real estate industry.

Industry Service Award

Recognizes firms or individuals that have made substantial contributions to the commercial and industrial real estate industry in support of the industry's goals.

Caren S. Franzini Public Partner Award

Presented in memory of one of New Jersey's greatest economic development advocates, this award recognizes champions of development that inspires and transforms our communities.

Deal of the Year Judges

Anne Strauss-Wieder

Director Freight Planning,
North Jersey Transportation Planning Authority

Dr. James W. Hughes

Dean Emeritus, Edward J. Bloustein School of
Planning & Public Policy, Rutgers University

Jeffrey J. Milanaik

Partner, Northeast Region, Bridge Industrial LLC
and 2022 Chairman of NAIOP Corporate

Michael Allen Seeve

President, Mountain Development Corp.

Irene McFarland

Specialist Professor, Kislak Real Estate Institute and the
Department of Economics, Finance, and Real Estate,
Monmouth University

Tom Beversluis

Partner, Assurance Services, Ernst & Young LLP

Caroline Ehrlich

Chief of Staff, Woodbridge Township and Executive
Director Woodbridge Township Redevelopment Agency

The Deal of the Year judges evaluated submissions for: impact on the community and marketplace; degree of complexity and/or uniqueness involved; innovative strategies or creative problem solving. Finalists met with the judges for face-to-face presentations before the winning deals were selected.